

Breaking Barriers Through Language

Language Learning

Revenue Generation

**Grow Partnerships. Drive Results. Through Language Solutions.**



# **Sales Executive Revenue Share Guide**

[www.TutorAbcGlobalTalent.com](http://www.TutorAbcGlobalTalent.com)



# Commission Framework and Earning Structure

This document provides a further breakdown with examples of the commission framework and earning structure for **Sales Executives** and **Collaboration Partners** in the **TutorABC** program.

NO FEES  
TO JOIN

WORK SOLO OR  
BUILD A TEAM

## Roles and Responsibilities



Defines Roles, Explains the earning potential and responsibilities of **Champions**, **Pathfinders**, **Channel Partners**, **Ambassadors**, **Referral Partners**, and **Promoters**.

ALLOCATE  
COMMISSIONS YOUR  
WAY

AUTOMATED  
INSTANT  
CALCULATIONS



Showcases how TutorABC's software facilitates the flexible distribution of commissions across teams.

OWN YOUR  
SUCCESS

BUILD IT  
YOUR WAY

## Independent Operations



Clarifies the relationship between TutorABC and its participants, emphasizing their independence.

SIMPLE YET  
POWERFUL

INDUSTRY-  
FIRST

## Practical Examples



Includes scenarios to illustrate how commissions are earned and allocated.

# Sales Team

## Welcome to Flexible Roles and Commission Allocations



### Your Role as a Sales Executive



**Earn 20% commission** on your direct sales to individuals or corporate clients.

**Build your team:** Onboard Pathfinders to work under you and grow your network.

**Earn 8% commission** on sales made by your Collaboration Partners.

**Flexible commissions:** You decide whether to share a portion of your 20% or 8% commissions with Pathfinders.

### Key Benefits of Joining Us

- **Independent Contractor:** Manage your own time and goals.
- **Support and Resources:** Access tools, training, and a dashboard to track your performance and commissions.

**Get Started Today** ➤

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## Collaboration Partner Roles



### Channel Partners

Actively **integrate** TutorABC **services** into their network.

**Earn a 20% revenue share** on all sales generated.

Can **allocate** a portion of their **earnings to Ambassadors** working within their network.

### Ambassadors

Typically Employees, Students or others and work with Channel & Referral Partners to support their outreach and engagement.

**Ambassadors** earn a portion of the **Channel Partner's 20%** revenue share, as allocated.

Schools  
Study Centers  
Retailers  
Home HealthCare  
Churches  
Airlines  
Maid Services  
Door-to-Door  
Ethnic Grocery  
Consultants  
Immigration  
Attorneys  
Education  
Consultants  
Teachers  
Students  
...And More!

### Referral Partners

**Generate leads and referrals** by leveraging their personal or professional networks

**Earn a 15% revenue share** on sales generated through their referrals.

Can **allocate** a portion of their **earnings to Promoters** supporting their efforts.

### Promoters

Promoters earn a portion of the **Referral Partner's 15%** revenue share, as allocated.

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## Key Points for Sales Team



### Your Role

**Identify potential Collaboration Partners** (Channel or Referral) and explain how TutorABC can help them create additional revenue streams.

### Highlight the flexibility of the revenue-sharing model



20% for Channel Partners

15% for Referral Partners

Emphasize how they can seamlessly allocate earnings to Ambassadors or Promoters to support their goals.



### Collaboration Partners

Leverage their Employees, Students, Congregants, or Customers to Unlock a New Revenue Streams. Many possibilities.



### Commissions for Sales Executives

Earn an **8%** commission on all sales generated by your **Collaboration Partners**.



### How to Onboard

- 1 Use your unique links and QR codes to invite Collaboration Partners.
- 2 Offer guidance on structuring their earnings to suit their network and objectives.

**Contact Us** 